



# SUMMIT PARK

## INTRODUCTION

Summit Park is a Charlotte, North Carolina based private investment firm focused exclusively on the lower middle market. We seek to be the partner of choice for owners, entrepreneurs and superior management teams who share our mission of building companies of extraordinary value.

Our capital can be used to facilitate a change in ownership, to support expansion and growth, to provide partial liquidity to existing owners, or to support an industry consolidation plan.

## INVESTMENT FOCUS

We target businesses with \$4-\$10 million in EBITDA. Our investment interests are typically oriented towards companies located in the Mid-South, Mid-Atlantic and Southeastern Regions of the United States. These size and geographical parameters do not apply to add-on acquisitions for our platform investments.

We avoid turnarounds; however, we will invest in the balance sheet recapitalizations of overleveraged companies which possess the characteristics outlined below.

## TARGET INDUSTRIES

We review a wide variety of transactions in the business services, light manufacturing and distribution industries. We focus on sectors we understand and where we have insight and experience, including:

- Business/Outsourced Services
- Commercial Security
- Environmental Services
- Laboratory Equipment
- Test & Measurement
- Transportation & Logistics

We do not pursue opportunities in the retail, real estate, or technology sectors; start-ups; or early stage companies without a track record of profitability.

## TARGET COMPANY CHARACTERISTICS

- Proven, Profitable Business Model
- Solid Core Business with Identifiable Growth Potential
- Competitive Advantage Achieved through a Differentiated Product or Service
- Strong Relationships with Diverse Customer Base
- Capable Management Team
- Attractive Return on Net Assets

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## SUMMIT PARK

### SUMMIT PARK INVESTMENTS



Leading manufacturer and supplier of private label and branded digital analytical and measurement equipment to the scientific laboratory community.



Premier non-asset based third party logistics provider to the North American petroleum industry.



Sentry Security Systems

Leading provider of monitored perimeter security systems to commercial and industrial customers in the United States.

### SELECTED PRIOR INVESTMENTS OF THE PRINCIPALS



Leading designer and manufacturer of propellant and pressurant tanks, solar arrays and deployables, and light-weight structures for satellites and space launch vehicles.



Provider of payment processing and other related services to small and medium-sized merchants for credit card, debit card and other payment transactions.



Manufacturer of ultra-precision cutting tools used primarily by printed circuit board manufacturers to drill very small connect holes in multi-layer PCBs.



Designer, marketer, and importer of home accent furniture.



Niche logistics provider offering life sciences companies customized solutions to ensure secure, temperature-controlled, timely delivery of their freight.